

INVESTIGATIVE AND MEDICAL SCIENCES

Area	Employer	Strategies
Industry		
<ul style="list-style-type: none"> • Technical Support Specialist 	Lab equipment, supplies, and other product manufacturers	Very interested in individuals who can demonstrate good communication and people skills. Look at company websites under "career opportunities" for positions described as: Technical support or technical service representative Network with potential employers at professional meetings
<ul style="list-style-type: none"> • Research and Product Development 	Laboratory diagnostic companies Pharmaceutical companies Research laboratories in, universities, industry, and start-up ventures Large medical centers	Look at commercial websites under "Research and Development". Look at university and medical center human resource announcements Some positions may require additional study (masters or doctorate) in the scientific area of interest while others will require only the baccalaureate degree. Network with potential employers at laboratory professionals meetings (exhibit booths)
<ul style="list-style-type: none"> • Sales/Marketing 	Laboratory diagnostic companies Pharmaceutical companies	Some may prefer a masters in business administration, marketing or other. Good people skills a must A minimum of two to three years clinical experience is expected Network with potential employers at laboratory professionals meetings (exhibit booths)